



# USACE HECSA IDIQ Fact Sheet

**Humphreys Engineer Center Support Activity for Management/Industrial Engineering Support**

## Contract Overview

The **HECSA IDIQ contract** is a five year, \$40 million contract vehicle providing engineering services to the U.S. Army Corps of Engineers (USACE), the Department of Defense, and both internal and external federal agency customers who support missions of each. The vehicle provides engineering analysis, system tools and process planning, and other related services, and is broken down into 11 subject area scopes of work:

### Technical Scopes of Work (Small: 5, 6, 9)

1. Engineering and construction management analyses, re-engineering appraisals, and advice.
2. Real property management and hosting management engineering analyses.
3. Engineering and construction personnel and manpower analyses.
4. Engineering analyses related to privatization feasibility and optimization.
5. Specialized engineering and construction related information systems appraisals and requirement.
6. Facilities policy, management, and administration.
7. Operation research and modeling.
8. Engineering and construction management-related business process re-engineering.
9. Environmental management and remediation.
10. Water resource management.
11. Integrated engineering Studies.

**Smarter Buildings.  
Smarter People.  
Connected Real Estate.**

**The Building People is a recognized leader in real estate and facilities services.**

Our global organization delivers total lifecycle solutions for clients that integrate technology, buildings, and people to solve today's complex challenges for building owners, occupiers and stakeholders. We empower our clients to maximize the workplace experience and reduce costs without sacrificing quality and reliability. Our strategy leads clients towards the future of facilities through a connected real estate model that propagates new norms to deliver organizational efficiency, sustainability, and savings.



**TECHNOLOGY**  
Integration and  
Innovation



**BUILDINGS**  
Operations and  
Services



**PEOPLE**  
Strategy and  
Program Support

### **The Building People's innovative approach**

maximizes the workplace experience and reduces costs without sacrificing quality. Our solutions enable building owners and operators to propagate new operational norms and transform tenant behaviors to drive efficiency across their portfolios. Our Connected Real Estate Model is leading the industry by integrating programs, projects, and systems to enhance the tenant experience and improve real estate performance.

**The Building People's commitment** is driven by our passion to innovate, lead with experience, and build long-term relationships with our clients. Our integrated delivery drives collaboration among building owners, occupants, and operators to develop sustainable facilities that are efficient, cost effective, and resilient. To make our clients successful, we offer solutions across the entire real estate life-cycle of design, build, operate, maintain, and disposal. Our solutions lead clients to deliver smarter people, smarter buildings, and the Connected Real Estate Model.



**Our team of experts** are providing global services across the Federal, Commercial, International, and Healthcare industries:

- 8(a) SBA Certified Small Business
- HUBZone, Small Disadvantaged Business (DBE)
- Minority Owned Business (MBE)
- Experienced Management Team
- Senior-Level Subject Matter Experts
- Expertise in Government Acquisition
- Delivering Solutions Internationally

## Contract Vehicles



**IDIQ Contract Number:**  
W1912HQ-17-D-0004

**Contract Term:**  
March 2017 – March 2022

**Contract Type:**  
Firm Fixed Price

**Contract Fee to Agency Customers:**  
None

## Providing Smarter Solutions and Delivery

- **Federal – Civilian and Defense**
- **Commercial**
- **Institutions/Education**
- **Healthcare**
- **International Public Sector**

## Key Client Targets

- **IIS**
- **DOD**
- **ISD**
- **USACE**
- **Other Agencies**

Our solutions span multiple business lines to meet the needs of our clients while delivering global solutions. Services and solutions provided by our team have driven savings and efficiencies to complex portfolios. Our integrated services ensure that our clients achieved the savings they need, while enhancing the mission they deliver.



113 East Market Street  
Suite 210  
Leesburg, Virginia 20176  
**703-669-2222**

[TheBuildingPeople.com](http://TheBuildingPeople.com)



### The Building People - HECSA POCs

**Primary Program Officer**

Trevor Morrison  
[trevor.morrison@thebuildingpeople.com](mailto:trevor.morrison@thebuildingpeople.com)  
443-421-2278

**Contract Questions**

Lawrence Melton  
[lawrence.melton@thebuildingpeople.com](mailto:lawrence.melton@thebuildingpeople.com)  
703-963-0463



**CAGE Code** 6ZNL0  
**DUNS #** 078428718



Schedule

