

## Smarter Buildings. Smarter People. Smarter Solutions.™

### » Our Mission

*We help clients propagate new norms that are adaptive, intelligent, and people-focused to enable better decisions.*

### » What We Do

As a recognized leader in real estate and facilities services, **The Building People** provides innovative solutions that integrate technology, buildings, and people through strategic thought leadership and expertise. We enhance our customers' ability to build a culture that optimizes performance in the built environment.

We solve the sustainability, infrastructure, and workforce challenges that disrupt organizations from reaching their full potential. Our experts deliver people-centric solutions that utilize automation technology, adaptive infrastructure, and scientific employee engagement strategies to transform workplace environments and cultures into productive, healthy, efficient, and adaptive professional communities.

### » Total Lifecycle Solutions

Real Estate & Workplace

Engineering & Construction Management

Technology Solutions

Human Capital

Facilities Management & Maintenance

Energy & Environmental

Sustainability & Smart Buildings

Mission Support



**30+**

State Locations

**100+**

Project Locations

**\$2.1B**

Assets Managed

**100+**

Contracts & Task Orders Managed

**92%**

Annual Growth

**20**

Client Agencies

**300+**

Employees

**2,684**

Facilities Managed

**70M**

Square Feet Managed

**96**

Cities

## Thought Leadership

### Competing Mandates

Real estate and facilities management organizations face lease consolidation demands while acting to improve workspace, sustainability, operational performance, and space utilization. These efforts must also account for a human-centered approach to the workplace that promotes collaboration, adoption of new technologies, and healthy work environments that maximize flexibility without sacrificing quality and reliability.

### Transitioning the Built Environment

We innovate, transform, and adapt the built environment to empower people to deliver their mission and maximize efficiency, infrastructure operations, sustainability, and value. We utilize scientific frameworks to establish the best possible strategies that apply portfolio scenario plans to deliver outcomes that enable high-performance results. These results ensure costs, planning, design, construction, and operations are prioritized and aligned to short and long-term objectives. Our approach accounts for the total cost of ownership throughout the entire lifecycle of space, facility, or portfolio of assets.

### Future of Facilities

We lead the intersection of technology, facilities management, and operations with technical expertise in traditional operations and advanced technology applications. Our engineers and mechanics are adept in building automation, data analytics, predictive maintenance, and a building's performance intelligence.

### Smart Buildings & Central Operations

Automation technology transforms how facility portfolios are managed, operated, and integrated with the tenants who rely on them to deliver their mission. To propagate new norms, we innovate infrastructure through a process that requires strict cybersecurity controls and complex strategies to provide operational efficiencies from increased employee engagement to energy and sustainability goals that will deliver a greener future.

## Contract Vehicles

### GSA Multiple Award Schedule

Contracts #GS-21F-056CA, #GS-00F-237GA18, #47QSWA19D006M, #47QSMA19D08NR MAS  
Category: 334512, 531210, 541219, 541513, 541611, 541614, 541690, 541715, 541690E, 541330ENG, 54151S, 541614CF, 541614OR, 561210FAC, 561210FS, 561210SB, ANCILLARY, ANCRA, OLM

### 8(a) Direct Awards

Up to \$4.5 Million Per Contract

### Building Maintenance and Operations Federal Strategic Sourcing Initiative (BMO FSSI) Best-In-Class

GSA BMO FSSI (BMOS1) Holder Contract  
#47QSHA19D0010: Building Management Services (BLDGMNGMTS1), Operations and Maintenance (OANDMS1), Other Facilities Management Related Services (OTHRFACSRVSS1)

### Seaport NxG

Navy Seaport NextGen Contract #N0017819D7281:  
Contract for new and existing product areas, programs, or missions. Services provided are categorized into the following: 1. Engineering 2. Program Management Services

### DOE PASS (BPA)

Task Area 1 | Procurement Support Services  
Task Area 2 | Administrative Support Services  
Task Area 3 | Budget Support Services  
Task Area 4 | Program Management Support Services

### GSA Construction Management (BPA)

Contract #GS00F194CA / 47PD0319A006  
Construction Management Services  
Program/Project Management Services  
Building/Lease Inspection Services

### GSA 8(a) STARS III

Contract #47QTCB22D0260 | Primary NAICS 541512

### FAA eFAST

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**Primary NAICS 561210**  
**Facilities Support Services**  
**CAGE Code: 6ZNL0**  
**UEI: H294NPGNMEB5**



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ISO 9001:2015 Certified  
ISO 14001:2015 Certified

