

» WHAT IS SBA 8(a) SOLE SOURCE PROCESS?

The Small Business Administration (SBA) 8(a) business development program enables Federal Government agencies to contract directly with certified 8(a) contractors. **The Building People, LLC** (The Building People) is a certified SBA 8(a) program participant through 2025.

» BENEFITS

The 8(a) sole source vehicle provides agencies a simplified and shortened acquisition procedure which offers the following benefits:

1. Reduced decision cycle: the time required to award an 8(a) sole source contract is usually within weeks
2. Lowered administrative costs: procurement process and time is reduced to a minimum
3. Best value pricing: agencies negotiate with the firm directly to get the best value
4. Best value services: agencies can evaluate the capability and qualifications of an 8(a) firm before making award
5. Credit for promoting small business participation within agency
6. A contract can be initiated with a simple high level statement of work

Simple Steps to Establish 8(a) Sole Source Contract with The Building People

1. The Government program manager or interested party develops a statement of work, prepares a government estimate, and obtains the necessary funding.
2. The Government program manager or interested party chooses The Building People to perform the work and submits a procurement request to their agency contracting officer.
3. The agency contracting officer prepares and submits an "Offering Letter" directly to the SBA office in Washington DC (contract information below). If the SBA accepts the contract (technically, the SBA is the "prime" contractor and The Building People is a "subcontractor" to the SBA), the agency can proceed with developing a contract with The Building People.

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OUR VEHICLES

General Services Administration Contract Vehicles

GSA Multiple Award Schedule (MAS)

MAS Contract #47QSMS24D009L

GSA 8(a) MAS Pool Direct Awards:

Federal agencies, state and local government entities, tribal and territorial governments can now place Multiple Award Schedule sole source 8(a) orders up to \$4.5 million, or up to \$7 million for orders (with assigned manufacturing NAICS)

TBP&JJ Worldwide Services – SBA Mentor Protégé Joint Venture

MAS Contract #47QSMS24D002Z

8(a) STARS III

Contract #47QTCB22D0260

Building Maintenance and Operations (BMO) Small Business (Zone 1)

Contract #47QSHA19D0010

Small Business Administration (SBA)

8(a) Sole Source Contracts

U.S. Navy Contract Vehicles

Seaport NextGen Contract #N0017819D7281

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