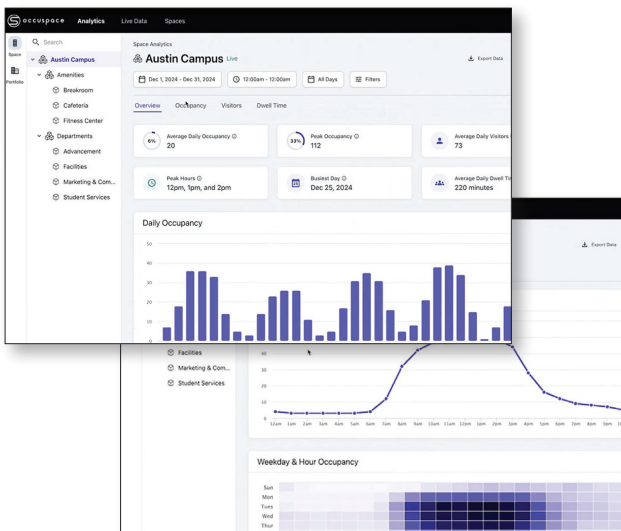# Smart Buildings. Smarter Solutions.

A Partnership for Workplace Optimization

Fast Insights, Strategic Impact Through Real-Time Occupancy Intelligence

Unlock the full potential of your real estate portfolio through the combined power of **The Building People's facility expertise** and **Occuspace's real-time occupancy sensor technology.** Together, we transform buildings into agile, people-center environments that deliver measurable results and long-term value.

Turn Data Into Decisions – From Occupancy Insights to Actionable Strategies

Instant Deployment, Immediate Visibility

Plug-and-play sensors deliver occupancy data in real time.

Insights Into Action

Live and historical data right-sizes space, predicts needs, and optimizes operations.

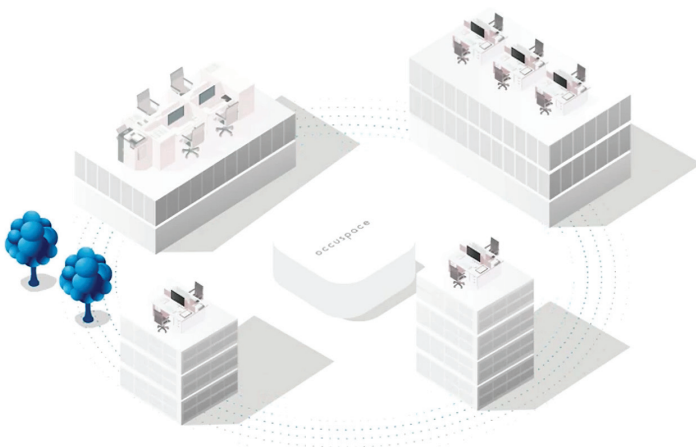### Portfolio-Wide Impact

Seamlessly integrates with BAS, IWMS, and enterprise systems at-scale.

Mission-Ready Scalability

Supports hybrid work, resiliency, and smart portfolio planning.

Smart Buildings Powered by People

Automation + insight = lasting, people-centric change.

Proven Federal & Commercial Experience

The Building People
- Over **180+ federal buildings** and **90M sq. ft.** managed
- Supporting **$10B in assets**
- Clients include **GSA, DOE, VA, U.S. Navy**
- Contract access: **GSA MAS, OASIS+, BMO SB, 8(a) STARS III**

Occuspace
- Trusted by **100+ organizations** including **Google, Deloitte, UCLA**
- Deployed across **millions of sq. ft.** worldwide
- Recognized for **speed, scalability,** and simplicity
- Among the **most cost-effective solutions** for workspace optimization

About The Building People

The Building People integrates **technology, buildings, and people** to create smarter, more resilient work-places. We blend innovation with proven expertise to help organizations improve performance, improve efficiency, and modernize their portfolios.

Smarter Strategies:

End-to-End Expertise – From strategy to full-service operations
Innovation at Scale – Leveraging automation, AI, and smart building technologies
People-Centered Design – Workplaces built to inspire and support productivity
Mission Alignment – Solutions tailored to operational goals and long-term vision

About Occuspace

Occuspace redefines workplace intelligence with privacy-first, AI-powered sensors that deliver real-time occupancy insights without disruption. Our plug-and-play platform makes it simple for organizations to measure, adapt, and thrive in an evolving workplace.

Smarter Technology:

Effortless Deployment – Compact sensors install in minutes, no infrastructure changes
Privacy by Design – Anonymous data collection with no cameras or personal identifiers
Adaptable to Any Space – Tailored for open areas, private offices, or entire portfolios
Actionable Intelligence – Insights that support both immediate improvements and long-term planning

Federal Contract Vehicles

Our Contract Vehicles:

GSA Multiple Award Schedule (MAS): #47QSMS24D009L
8(a) STARS III: #47QTCB22D0260

BMO Small Business (Zone 1): #47QSHA19D0010
OASIS+ 8(a) #47QRCA25DA301: Facilities Domain
OASIS+ Unrestricted: #47QRCA25DU331
OASIS+ Small Business: #47QRCA25DS814
U.S. Navy Seaport NextGen: #N0017819D7281

Start building smarter spaces today.

See how your space is really being used—securely, accurately, and in real time.

Harness Occuspace's occupancy intelligence with The Building People's proven strategy and implementation to unlock actionable insights, optimize your facilities, and align with your mission.

Contact us for a consultation.

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